

1Q2023 Financial Results¹

- ✓ EPS at €6 cents in 1Q2023
- ✓ ROTBV² at 15.8%
- ✓ TBV per share up by 22.8% y-o-y to €1.78
- ✓ 31% of net profit² comes from SEE operations
- ✓ Total CAD at 18.4%³, FL CET1 at 15.5%³, up 190 bps y-o-y
- ✓ NPE ratio at 5.1% - Provisions over NPEs at 76.0%
- ✓ Loans to Deposits ratio at 72.9%, LCR at 167.5%
- ✓ 1.4% share buy-back plan on track

¹ Operations in Serbia are classified as held for sale from 1Q2023. 2022 P&L and B/S figures have been restated accordingly.

² Adjusted net profit.

³ Pro-forma for announced M&A (disposal of Serbian operations, BNP Bulgaria acquisition and Hellenic Bank stake increase), Synthetic & Solar securitizations and the 1.4% shares buy-back. Including period profits, subject to AGM approval.



“Amid a positive macroeconomic backdrop in Greece and in all our core markets, Eurobank produced another set of solid results in the first quarter of 2023. Our Tangible Book Value per share increased to €1.78 or 23% on a year-on-year basis. Net Interest and fee income grew faster than our expectations. Our international activities contributed by one third to our bottom line, with a strong performance in both Cyprus and Bulgaria. Despite significantly lower one-offs compared to 2022, earnings per share stood at 6 cents, exceeding our guidance. Sustained profitability led to a strong capital ratio of 18.4%, including the effects from all announced M&A actions and the 1.4% share buyback.

Prospects in our core markets remain positive. Greece is set to perform well again this year, with a GDP growth estimate of over 2.5%, well above the European peers’ average. EU funds and FDI influx will continue to support investment- and export-led growth. Greece is within reach of regaining investment grade, and we expect this upgrade in the next few months.

Overall, Q1 results underline the strengths of our business model, based on diversification of revenue streams. We continued expanding our loan book, with net disbursements of €2.9 billion in Greece and a strong pipeline for the year, driven by corporates and SMEs. However, as interest rates are likely to further increase, we are also focusing on asset quality. We are encouraging eligible clients to take full advantage of the program supporting vulnerable debtors. In addition, we took a proactive measure capping the base rate for performing mortgages for a period of 12 months.

We received SSM formal approval for the 1.4% share buy-back and subsequently we are proceeding with the next steps. This is the first initiative of our announced shareholder rewards program, a key strategic priority for us.”

Fokion Karavias, CEO

1Q2023 Financial Results Review⁴

The operating performance of Eurobank in 1Q2023 was robust. Specifically:

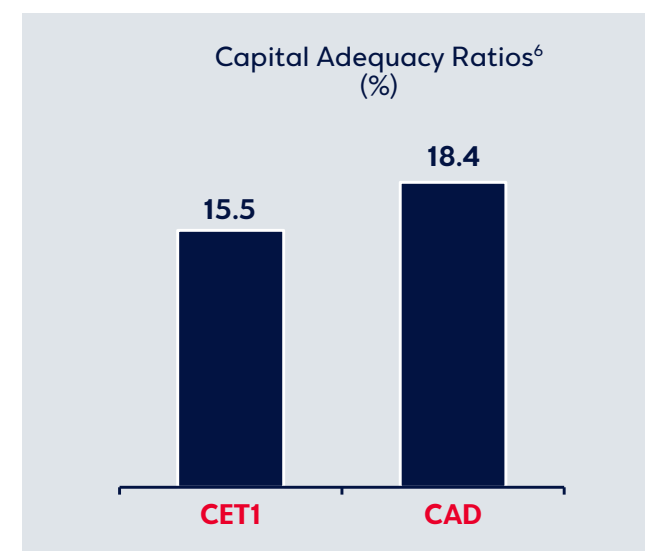
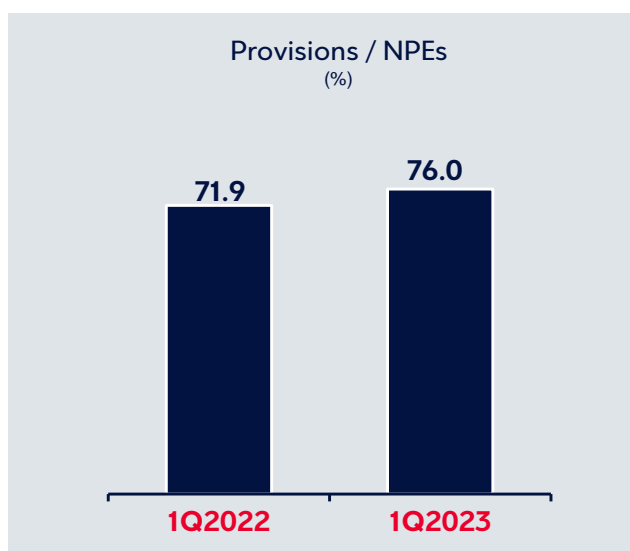
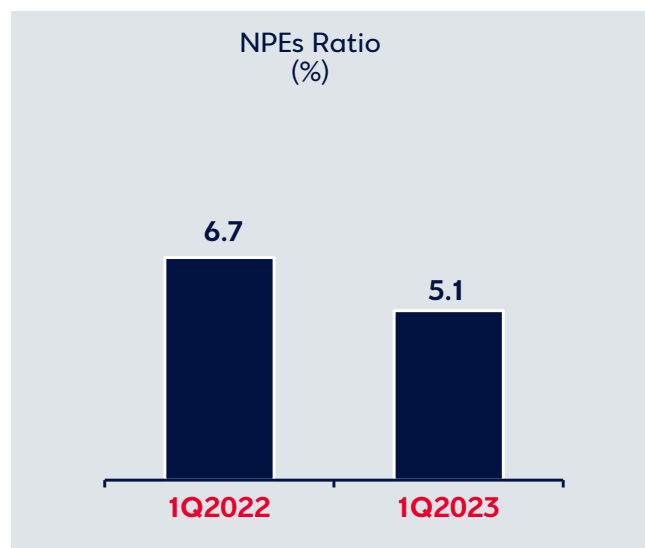
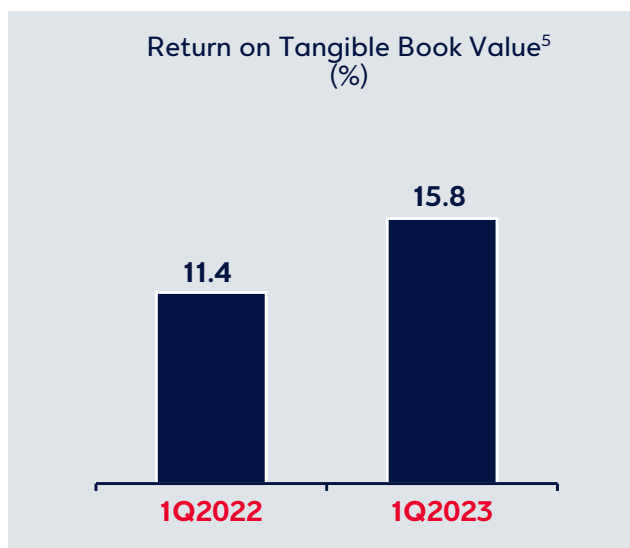
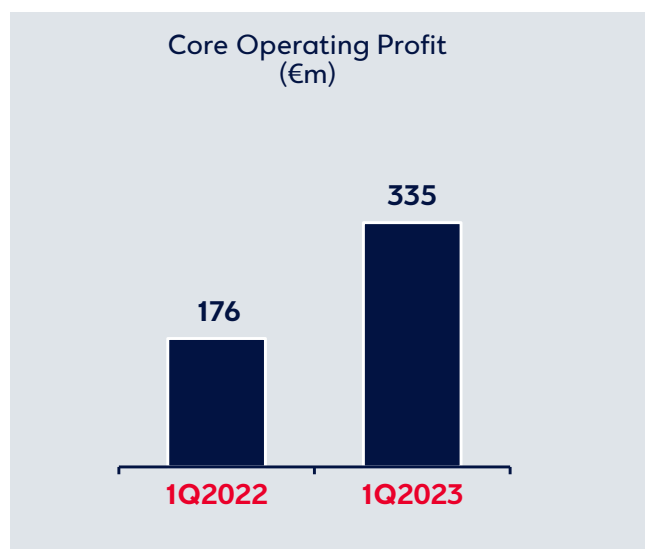
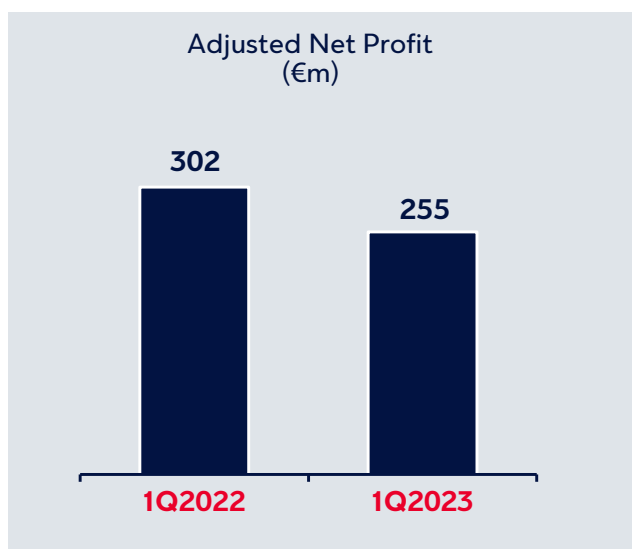
- **Net interest income** rose by 55.6% y-o-y in 1Q2023 to €503m, driven by interest rate increases, new lending, interest income from bonds and derivative products and international business. **Net interest margin** increased by 81 basis points y-o-y to 2.53%.
- **Net fee and commission income** expanded by 9.5% y-o-y to €129m, mainly due to fees from lending activities and accounted for 65 basis points of total assets in 1Q2023.
- As a result of the above, **core income** grew by 43.2% y-o-y to €632m in 1Q2023. However, **total operating income** decreased to €620m in 1Q2023, from €681m a year ago, due to non-recurring trading gains from derivative financial instruments in 2022.
- **Operating expenses** increased by 7.4% y-o-y to €222m, mainly due to SEE operations, inflationary pressures and investments in IT. The **cost to core income ratio** improved to 35.1% in 1Q2023, from 46.7% in 1Q2022, while the **cost to income ratio** remained well below 40% at 35.7%.
- **Core pre-provision income** was up by 74.6% y-o-y to €410m, whereas **pre-provision income** declined by 16.1% y-o-y to €398m.
- **Loan loss provisions** increased by 27.1% against 1Q2022 to €75m and corresponded to 75 basis points of the average net loans.
- As a result of the above, **core operating profit before tax** rose from €176m in 1Q2022 to €335m in 1Q2023.
- **Adjusted profit before tax** amounted to €328m and **adjusted net profit** totaled €255m in 1Q2023. **EPS** reached €0.06 and the **return on tangible book value**⁵ amounted to 15.8% in 1Q2023. **Reported net profit** reached €237m, compared to €270m in 1Q2022 and included €15m net loss related to Serbian operations, which have been classified as discontinued.
- **SEE operations** were profitable, as the **adjusted net profit** increased to €79m in 1Q2023, from €44m in 1Q2022. **Core pre-provision income** grew by 70.7% y-o-y and amounted to €106m, with **core operating profit before tax** rising by 73.3% y-o-y to €95m in 1Q2023. 51% of the adjusted net profit came from the operations in Cyprus (adjusted profit €40m) and 42% from those in Bulgaria (adjusted profit €34m) in 1Q2023.
- The **NPE ratio** fell to 5.1% in 1Q2023, from 6.7% in 1Q2022 and 5.2% at the end of 2022. **NPE formation** was slightly positive by €7m in 1Q2023. The **stock of NPEs** decreased by €0.5bn y-o-y to €2.1bn or €0.5bn after provisions. **Provisions over NPEs** improved substantially from 71.9% in 1Q2022 to 76.0% in 1Q2023.
- **Total CAD** reached 18.4%⁶ and **FL CET1** 15.5%⁶ in 1Q2023, up 190 basis points y-o-y.
- **Tangible book value per share** increased by 22.8% y-o-y to €1.78.

⁴ Operations in Serbia are classified as held for sale from 1Q2023. 2022 P&L and B/S figures have been restated accordingly.

⁵ Adjusted net profit.

⁶ Pro-forma for announced M&A (disposal of Serbian operations, BNP Bulgaria acquisition and Hellenic Bank stake increase), Synthetic & Solar securitizations and the 1.4% shares buy-back. Including period profits, subject to AGM approval.

- **Total assets** stood at €81.9bn in 1Q2023.
- **Performing loans** grew organically by €0.3bn in 1Q2023. **Total gross loans** amounted to €41.7bn at the end of March, including senior & mezzanine notes of €4.7bn. Corporate loans stood at €24.2bn, mortgages at €10.0bn and consumer loans at €2.8bn.
- **Customer deposits** fell by €0.5bn in 1Q2023 to €55.1bn. The **loans to deposits ratio** was 72.9% and the **liquidity coverage ratio** 167.5% in 1Q2023. **High quality liquid assets (QLAs)** amounted to €16.2bn at March-end. Eurosystem funding was reduced by €3.3bn against 1Q2022 to €8.3bn in 1Q2023.



P&L ⁴	1Q2023	1Q2022	Change
Net Interest Income	€503m	€323m	55.6%
Net Fee & Commission Income	€129m	€118m	9.5%
Total Operating Income	€620m	€681m	-9.0%
Total Operating Expenses	€222m	€206m	7.4%
Core Pre-Provision Income	€410m	€235m	74.6%
Pre-Provision Income	€398m	€475m	-16.1%
Loan Loss Provisions	€75m	€59m	27.1%
Core Operating Profit pre-tax	€335m	€176m	90.6%
Adjusted Net Profit	€255m	€302m	-15.6%
Net Profit	€237m	€270m	-12.3%

Balance Sheet ⁴	1Q2023	1Q2022
Consumer Loans	€2,803m	€2,685m
Mortgages	€10,015m	€9,925m
Small Business Loans	€3,716m	€3,648m
Large Corporates & SMEs	€20,471m	€18,297m
Senior & Mezzanine Notes	€4,739m	€5,054m
Total Gross Loans	€41,702m	€39,630m
Total Customer Deposits	€55,092m	€50,984m
Total Assets	€81,877m	€77,221m

Financial Ratios ⁴	1Q2023	1Q2022
Net Interest Margin	2.53%	1.72%
Cost to Income	35.7%	30.3%
NPEs Ratio	5.1%	6.7%
Provisions / NPEs	76.0%	71.9%
Provisions to average Net Loans (Cost of Risk)	0.75%	0.63%
Return on Tangible Book Value	15.8% ⁵	11.4% ⁵
Earnings per Share	€0.06	€0.07
Common Equity Tier 1 (CET1)	15.5% ⁶	14.0%
Total Capital Adequacy (CAD)	18.4% ⁶	16.5%

Glossary - Definition of Alternative Performance Measures (APMs) and other selected financial measures/ ratios

- ❖ **Adjusted net profit:** Net profit/loss from continuing operations after deducting restructuring costs, goodwill impairment, gains/losses related to the transformation plan and income tax adjustments.
- ❖ **Basic Earnings per share (EPS):** Net profit attributable to ordinary shareholders divided by the weighted average number of ordinary shares in issue during the period, excluding the average number of ordinary shares purchased by the Group and held as treasury shares.
- ❖ **Common Equity Tier 1 (CET1):** Common Equity Tier I regulatory capital as defined by Regulation (EU) No 575/2013 as in force, based on the transitional rules for the reported period, divided by total Risk Weighted Assets (RWA).
- ❖ **Core Operating Profit:** Core pre-provision income minus impairment losses relating to loans and advances charged in the reported period.
- ❖ **Core Pre-provision Income (Core PPI):** The total of net interest income, net banking fee and commission income and income from non banking services minus the operating expenses of the reported period.
- ❖ **Cost to core income:** Total operating expenses divided by total core operating income. Core operating income is the total of net interest income, net banking fee and commission income and income from non banking services.
- ❖ **Cost to Income ratio:** Total operating expenses divided by total operating income.
- ❖ **Fees and commissions:** The total of net banking fee and commission income and income from non banking services of the reported period.
- ❖ **Fees and commissions over assets ratio:** The total of net banking fee and commission income and income from non banking services of the reported period divided by the average balance of continued operations' total assets (the arithmetic average of total assets, excluding those related to discontinued operations', at the end of the reported period, at the end of interim quarters and at the end of the previous period).
- ❖ **Fully loaded Common Equity Tier I (CET1):** Common Equity Tier I regulatory capital as defined by Regulation No 575/2013 as in force, without the application of the relevant transitional rules, divided by total RWA.
- ❖ **Income from trading and other activities:** The total of net trading income, gains less losses from investment securities and other income/ (expenses) of the reported period.
- ❖ **Loans to Deposits ratio:** Loans and advances to customers at amortised cost divided by due to customers at the end of the reported period.
- ❖ **Liquidity Coverage Ratio (LCR):** The total amount of high quality liquid assets over the net liquidity outflows for a 30-day stress period.
- ❖ **Net Interest Margin (NIM):** The net interest income of the reported period, annualised and divided by the average balance of continued operations' total assets (the arithmetic average of total assets, excluding those related to discontinued operations at the end of the reported period, at the end of interim quarters and at the end of the previous period).
- ❖ **Non-performing exposures (NPEs):** Non Performing Exposures (in compliance with EBA Guidelines) are the Group's material exposures which are more than 90 days past-due or for which the debtor is assessed as unlikely to pay its credit obligations in full without realization of collateral, regardless of the existence of any past due amount or the number of days past due. The NPEs, as reported herein, refer to the gross loans at amortised cost except for those that have been classified as held for sale.
- ❖ **NPEs formation:** Net increase/decrease of NPEs in the reported period excluding the impact of write offs, sales and other movements.

- ❖ **NPEs Coverage ratio:** Impairment allowance for loans and advances to customers and ECL allowance for credit related commitments (off balance sheet items), divided by NPEs at the end of the reported period.
- ❖ **NPEs ratio:** Non Performing Exposures (NPEs) divided by gross loans and advances to customers at amortised cost at the end of the reported period.
- ❖ **Pre-Provision Income (PPI):** Profit from operations before impairments, provisions and restructuring costs as disclosed in the financial statements for the reported period.
- ❖ **Provisions (charge) to average Net Loans ratio (Cost of Risk):** Impairment losses relating to loans and advances charged in the reported period, annualised and divided by the average balance of loans and advances to customers at amortised cost (the arithmetic average of loans and advances to customers at amortised cost, including those that have been classified as held for sale, at the beginning and the end of the reported period, as well as at the end of interim quarters).
- ❖ **Return on tangible book value (RoTBV):** Adjusted net profit divided by average tangible book value.
- ❖ **Tangible Book Value (TBV):** Total equity excluding preference shares, preferred securities and non controlling interests minus intangible assets.
- ❖ **Tangible Book Value/Share (TBV/S):** Tangible book value divided by outstanding number of shares as at period end excluding own shares.
- ❖ **Total Capital Adequacy ratio:** Total regulatory capital as defined by Regulation (EU) No 575/2013 as in force, based on the transitional rules for the reported period, divided by total Risk Weighted Assets (RWA). The RWA are the Group's assets and off-balance-sheet exposures, weighted according to risk factors based on Regulation (EU) No 575/2013, taking into account credit, market and operational Risk.

CONSOLIDATED BALANCE SHEET

	In € million	
	31 Mar 2023	31 Dec 2022
ASSETS		
Cash and balances with central banks	14,027	14,994
Due from credit institutions	1,741	1,329
Derivative financial instruments	1,005	1,185
Loans and advances to customers	40,037	41,677
Investment securities	13,745	13,261
Property and equipment	741	775
Investment property	1,382	1,410
Intangible assets	284	297
Deferred tax assets	4,120	4,161
Other assets	2,378	2,287
Assets of disposal groups classified as held for sale	2,417	84
Total assets	81,877	81,460
LIABILITIES		
Due to central banks	8,329	8,774
Due to credit institutions	2,287	1,814
Derivative financial instruments	1,588	1,661
Due to customers	55,092	57,239
Debt securities in issue	4,055	3,552
Other liabilities	1,655	1,701
Liabilities of disposal groups classified as held for sale	1,885	1
Total liabilities	74,891	74,742
EQUITY		
Share capital	816	816
Share premium, reserves and retained earnings	6,086	5,807
Non controlling interests	84	95
Total equity	6,986	6,718
Total equity and liabilities	81,877	81,460

CONSOLIDATED INCOME STATEMENT

	In € million	
	1 Jan - 31 March 2023	1 Jan - 31 March 2022
Net interest income	503	323
Net banking fee and commission income	105	93
Income from non banking services	24	25
Net trading income/(loss)	(8)	225
Gains less losses from investment securities	(0)	(15)
Other income/(expenses)	(4)	30
Operating income	620	681
Operating expenses	(222)	(206)
Profit from operations before impairments, provisions and restructuring costs	398	475
Impairment losses relating to loans and advances to customers	(75)	(59)
Other impairment losses and provisions	(1)	(25)
Restructuring costs	(5)	(45)
Share of results of associates and joint ventures	6	10
Profit before tax	323	356
Income tax	(71)	(86)
Net profit from continuing operations	252	270
Net loss from discontinued operations	(26)	(1)
Net profit	226	269
Net loss attributable to non controlling interests	(11)	(1)
Net profit attributable to shareholders	237	270

Notes:

- In March 2023, Eurobank Direktna a.d. (Serbia) disposal group has been presented as a discontinued operation; comparative information for the consolidated income statement has been adjusted accordingly.
- The Interim Consolidated Financial Statements for the three months ended 31 March 2023 will be published on 19 May 2023.