

## 1H2023 Financial Results<sup>1</sup>

- ✓ EPS at €18 cents in 1H2023
- ✓ ROTBV<sup>2</sup> at 17.9%
- ✓ TBV per share up by 18.8% y-o-y to €1.90
- ✓ 34% of net profit<sup>2</sup> comes from SEE operations
- ✓ Total CAD at 19.0%<sup>3</sup>, CET1 at 16.3%<sup>3</sup>
- ✓ NPE ratio at 5.2% - Provisions over NPEs at 73.2%
- ✓ Loans to Deposits ratio at 72.6%, LCR at 174.2%
- ✓ 1.4% share buy-back plan on track
- ✓ FY 2023 financial goals revised upwards

<sup>1</sup> Operations in Serbia are classified as held for sale from 1Q2023. 2022 P&L and B/S figures have been restated accordingly.

<sup>2</sup> Adjusted net profit.

<sup>3</sup> Pro-forma for the disposal of Serbian operations, Synthetic & Solar securitizations and the 1.4% shares buy-back. Including period profits, subject to AGM approval.



“The economic climate in Greece remains resilient to downward pressures from sluggish EU economy. Growth rate is expected significantly higher than the eurozone average. The recent elections provided a stable political environment and long-term policy visibility, while the return to investment grade is a matter of time.

Positive prospects are also reflected in labour market developments, with unemployment declining further and the real estate market remaining robust. Furthermore, the investment pipeline is building up, as evidenced with projects already submitted to the RRF in excess of €15 billion.

In a supportive environment, Eurobank continued to perform well across all lines of business, with a particularly strong contribution from our subsidiaries in Bulgaria and Cyprus. Tangible book value per share increased by 19% year on year to 1.90 euro and the return on equity is now expected to exceed 15% for the full-year 2023.

We continue supporting our customers especially for investment projects that promote the sustainability of the economy. In the first half, disbursements in Greece reached 5.7 billion euro, of which more than 20% were directed to sustainability projects. Furthermore, we have announced specific measures to support our customers in the island of Rhodes who were mostly affected by the recent wildfires.

We remain optimistic about the performance of the Group, which is based on a diversified and efficient business model, which produces sustainable returns to our shareholders and promotes growth in all the countries we serve.”

**Fokion Karavias, CEO**

## 1H2023 Financial Results Review<sup>4</sup>

The operating performance of Eurobank in 1H2023 was robust. Specifically:

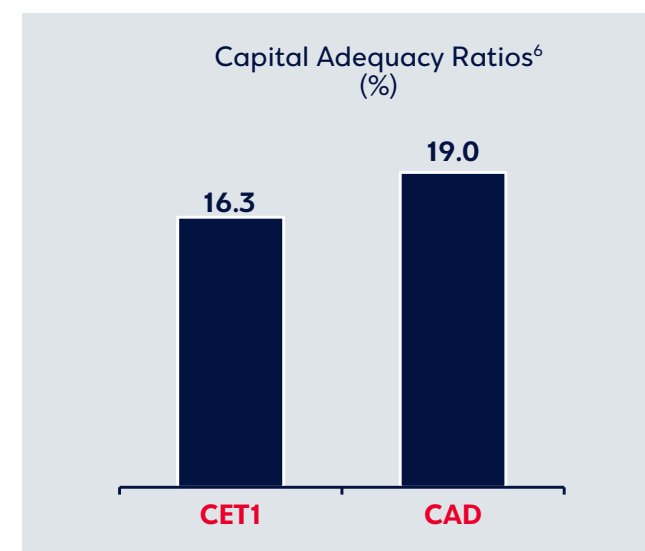
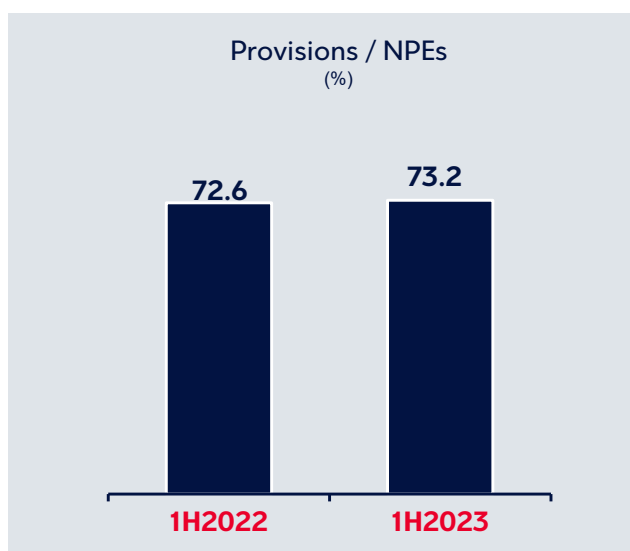
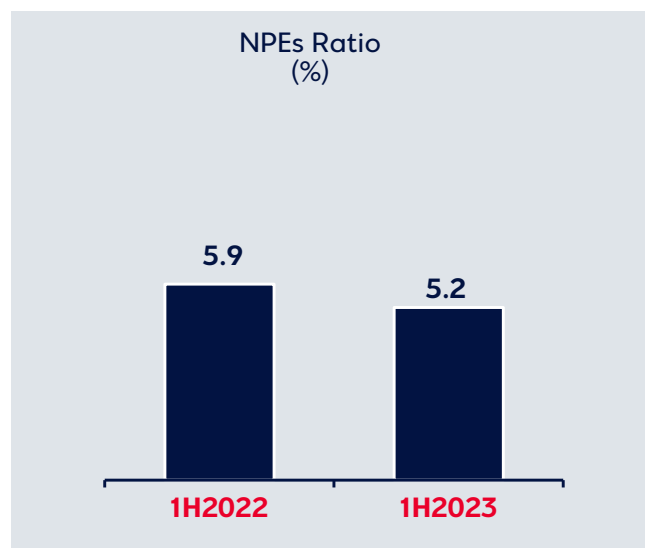
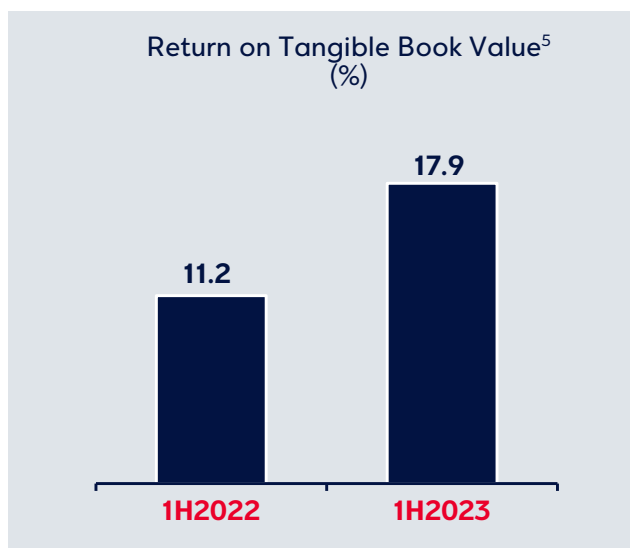
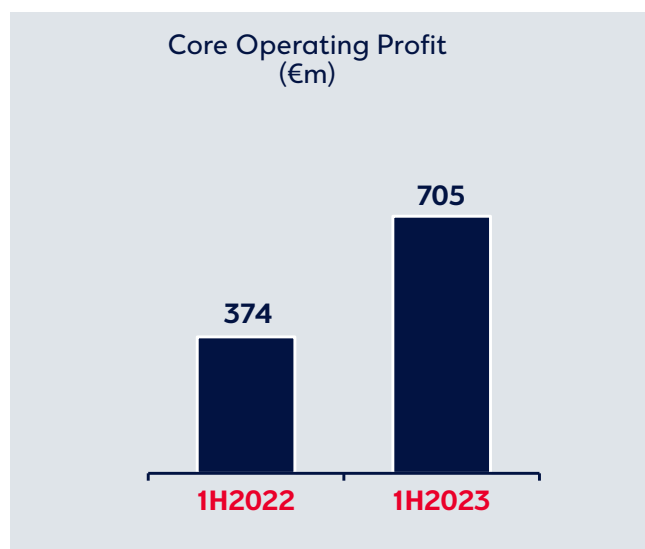
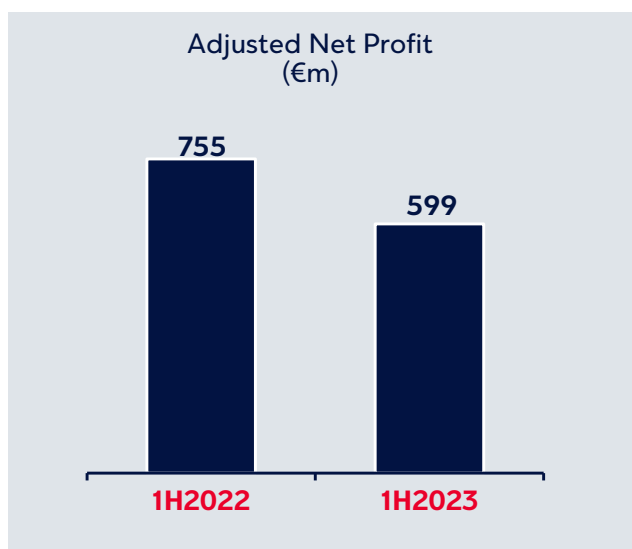
- **Net interest income** rose by 56.2% y-o-y in 1H2023 to €1,043m, driven by interest rate increases, new lending, interest income from bonds and derivative products and international business. **Net interest margin** increased by 88 basis points y-o-y to 2.63%.
- **Net fee and commission income** expanded by 9.9% y-o-y to €270m, mainly due to fees from lending activities and accounted for 68 basis points of total assets in 1H2023.
- As a result of the above, **core income** grew by 43.7% y-o-y to €1,313m in 1H2023. However, **total operating income** decreased by 10.3% y-o-y to €1,331m in 1H2023 due to high non-recurring trading gains from derivative financial instruments in 2022.
- **Operating expenses** increased by 5.7% y-o-y to €443m, mainly due to SEE operations, inflationary pressures and investments in IT. The **cost to core income ratio** improved to 33.8% in 1H2023, from 45.9% in 1H2022, while the **cost to income ratio** remained well below 40% at 33.3%.
- **Core pre-provision income** was up by 76.0% y-o-y to €869m, whereas **pre-provision income** declined by 16.6% y-o-y to €888m in 1H2023.
- **Loan loss provisions** increased by 36.8% against 1H2022 to €164m and corresponded to 81 basis points of the average net loans.
- As a result of the above, **core operating profit before tax** rose from €374m in 1H2022 to €705m in 1H2023.
- **Adjusted profit before tax** amounted to €712m and **adjusted net profit** totaled €599m in 1H2023. **EPS** reached €0.18 and the **return on tangible book value**<sup>5</sup> amounted to 17.9% in 1H2023. **Reported net profit** reached €684m, compared to €941m in 1H2022 and mainly included €111m negative goodwill from Hellenic Bank in Cyprus.
- **SEE operations** were profitable, as the **adjusted net profit** increased to €205m in 1H2023, from €97m in 1H2022. **Core pre-provision income** grew by 79.6% y-o-y and amounted to €233m, with **core operating profit before tax** rising by 71.5% y-o-y to €207m in 1H2023. 44% of the adjusted net profit came from the operations in Cyprus (adjusted profit €90m) and 49% from those in Bulgaria (adjusted profit €101m) in 1H2023.
- The **NPE ratio** fell to 5.2% in 1H2023, from 5.9% in 1H2022. **NPE formation** was positive by €140m in 1H2023. The **stock of NPEs** decreased by €191m y-o-y to €2.2bn or €0.6bn after provisions. **Provisions over NPEs** improved from 72.6% in 1H2022 to 73.2% in 1H2023.
- **Total CAD** reached 19.0%<sup>6</sup> and **FL CET1** 16.3%<sup>6</sup> in 1H2023, up 200 and 230 basis points y-o-y respectively.
- **Tangible book value per share** increased by 18.8% y-o-y to €1.90.

<sup>4</sup> Operations in Serbia are classified as held for sale from 1Q2023. 2022 P&L and B/S figures have been restated accordingly.

<sup>5</sup> Adjusted net profit.

<sup>6</sup> Pro-forma for the disposal of Serbian operations, Synthetic & Solar securitizations and the 1.4% shares buy-back. Including period profits, subject to AGM approval.

- **Total assets** stood at €81.5bn in 1H2023.
- **Performing loans** grew organically by €0.5bn in 1H2023. **Total gross loans** amounted to €42.1bn at the end of June, including senior & mezzanine notes of €4.6bn. Corporate loans stood at €24.2bn, mortgages at €10.0bn and consumer loans at €3.4bn.
- **Customer deposits** rose by €0.3bn in 1H2023 to €55.9bn. The **loans to deposits ratio** was 72.6% and the **liquidity coverage ratio** 174.2% in 1H2023. **High quality liquid assets (QLAs)** amounted to €17.3 bn at June-end. Eurosystem funding was reduced by €4.2bn against 1H2022 to €7.4bn in 1H2023.



P&L <sup>4</sup>	1H2023	1H2022	Change
Net Interest Income	€1.043m	€667m	56.2%
Net Fee & Commission Income	€270m	€246m	9.9%
Total Operating Income	€1.331m	€1.484m	-10.3%
Total Operating Expenses	€443m	€419m	5.7%
Core Pre-Provision Income	€869m	€494m	76.0%
Pre-Provision Income	€888m	€1.065m	-16.6%
Loan Loss Provisions	€164m	€120m	36.8%
Core Operating Profit pre-tax	€705m	€374m	88.6%
Adjusted Net Profit	€599m	€755m	-20.7%
Net Profit	€684m	€941m	-27.3%

Balance Sheet <sup>4</sup>	1H2023	1H2022
Consumer Loans	€3,355m	€2,764m
Mortgages	€10,033m	€10,007m
Small Business Loans	€3,701m	€3,738m
Large Corporates & SMEs	€20,499m	€19,196m
Senior & Mezzanine Notes	€4,624m	€4,985m
Total Gross Loans	€42,078m	€40,673m
Total Customer Deposits	€55,892m	€52,479m
Total Assets	€81,521m	€80,180m

Financial Ratios <sup>4</sup>	1H2023	1H2022
Net Interest Margin	2.63%	1.75%
Cost to Income	33.3%	28.2%
NPEs Ratio	5.2%	5.9%
Provisions / NPEs	73.2%	72.6%
Provisions to average Net Loans (Cost of Risk)	0.81%	0.63%
Return on Tangible Book Value	17.9% <sup>5</sup>	11.2% <sup>5</sup>
Earnings per Share	€0.18	€0.25
Common Equity Tier 1 (CET1)	16.3% <sup>6</sup>	14.7%
Total Capital Adequacy (CAD)	19.0% <sup>6</sup>	17.0%

## Glossary - Definition of Alternative Performance Measures (APMs) and other selected financial measures/ ratios

- ❖ **Adjusted net profit:** Net profit/loss from continuing operations after deducting restructuring costs, goodwill impairment/ gain on acquisition, gains/losses related to the transformation plan and income tax adjustments.
- ❖ **Basic Earnings per share (EPS):** Net profit attributable to ordinary shareholders divided by the weighted average number of ordinary shares in issue during the period. excluding the average number of ordinary shares purchased by the Group and held as treasury shares.
- ❖ **Common Equity Tier 1 (CET1):** Common Equity Tier I regulatory capital as defined by Regulation (EU) No 575/2013 as in force. based on the transitional rules for the reported period. divided by total Risk Weighted Assets (RWA).
- ❖ **Core Operating Profit:** Core pre-provision income minus impairment losses relating to loans and advances charged in the reported period.
- ❖ **Core Pre-provision Income (Core PPI):** The total of net interest income. net banking fee and commission income and income from non banking services minus the operating expenses of the reported period.
- ❖ **Cost to core income:** Total operating expenses divided by total core operating income. Core operating income is the total of net interest income. net banking fee and commission income and income from non banking services.
- ❖ **Cost to Income ratio:** Total operating expenses divided by total operating income.
- ❖ **Fees and commissions:** The total of net banking fee and commission income and income from non banking services of the reported period.
- ❖ **Fees and commissions over assets ratio:** The total of net banking fee and commission income and income from non banking services of the reported period divided by the average balance of continued operations' total assets (the arithmetic average of total assets. excluding those related to discontinued operations'. at the end of the reported period. at the end of interim quarters and at the end of the previous period).
- ❖ **Fully loaded Common Equity Tier I (CET1):** Common Equity Tier I regulatory capital as defined by Regulation No 575/2013 as in force. without the application of the relevant transitional rules. divided by total RWA.
- ❖ **Income from trading and other activities:** The total of net trading income. gains less losses from investment securities and other income/ (expenses) of the reported period.
- ❖ **Loans to Deposits ratio:** Loans and advances to customers at amortised cost divided by due to customers at the end of the reported period.
- ❖ **Liquidity Coverage Ratio (LCR):** The total amount of high quality liquid assets over the net liquidity outflows for a 30-day stress period.
- ❖ **Net Interest Margin (NIM):** The net interest income of the reported period. annualised and divided by the average balance of continued operations' total assets (the arithmetic average of total assets. excluding those related to discontinued operations at the end of the reported period. at the end of interim quarters and at the end of the previous period).
- ❖ **Non-performing exposures (NPEs):** Non Performing Exposures (in compliance with EBA Guidelines) are the Group's material exposures which are more than 90 days past-due or for which the debtor is assessed as unlikely to pay its credit obligations in full without realization of collateral. regardless of the existence of any past due amount or the number of days past due. The NPEs. as reported herein. refer to the gross loans at amortised cost except for those that have been classified as held for sale.
- ❖ **NPEs formation:** Net increase/decrease of NPEs in the reported period excluding the impact of write offs. sales and other movements.

- ❖ **NPEs Coverage ratio:** Impairment allowance for loans and advances to customers and ECL allowance for credit related commitments (off balance sheet items), divided by NPEs at the end of the reported period.
- ❖ **NPEs ratio:** Non Performing Exposures (NPEs) divided by gross loans and advances to customers at amortised cost at the end of the reported period.
- ❖ **Pre-Provision Income (PPI):** Profit from operations before impairments, provisions and restructuring costs as disclosed in the financial statements for the reported period.
- ❖ **Provisions (charge) to average Net Loans ratio (Cost of Risk):** Impairment losses relating to loans and advances charged in the reported period, annualised and divided by the average balance of loans and advances to customers at amortised cost (the arithmetic average of loans and advances to customers at amortised cost, including those that have been classified as held for sale, at the beginning and the end of the reported period, as well as at the end of interim quarters).
- ❖ **Return on tangible book value (RoTBV):** Adjusted net profit divided by average tangible book value.
- ❖ **Tangible Book Value (TBV):** Total equity excluding preference shares, preferred securities and non controlling interests minus intangible assets.
- ❖ **Tangible Book Value/Share (TBV/S):** Tangible book value divided by outstanding number of shares as at period end excluding own shares.
- ❖ **Total Capital Adequacy ratio:** Total regulatory capital as defined by Regulation (EU) No 575/2013 as in force, based on the transitional rules for the reported period, divided by total Risk Weighted Assets (RWA). The RWA are the Group's assets and off-balance-sheet exposures, weighted according to risk factors based on Regulation (EU) No 575/2013, taking into account credit, market and operational Risk.



**CONSOLIDATED BALANCE SHEET**

	In € million	
	30 Jun 2023	31 Dec 2022
<b>ASSETS</b>		
Cash and balances with central banks	12,619	14,994
Due from credit institutions	1,855	1,329
Derivative financial instruments	984	1,185
Loans and advances to customers	40,526	41,677
Investment securities	13,603	13,261
Property and equipment	781	775
Investment property	1,355	1,410
Intangible assets	329	297
Deferred tax assets	4,113	4,161
Other assets	2,888	2,287
Assets of disposal groups classified as held for sale	2,468	84
<b>Total assets</b>	<b>81,521</b>	<b>81,460</b>
<b>LIABILITIES</b>		
Due to central banks	7,402	8,774
Due to credit institutions	1,677	1,814
Derivative financial instruments	1,627	1,661
Due to customers	55,892	57,239
Debt securities in issue	4,099	3,552
Other liabilities	1,424	1,701
Liabilities of disposal groups classified as held for sale	1,948	1
<b>Total liabilities</b>	<b>74,069</b>	<b>74,742</b>
<b>EQUITY</b>		
Share capital	816	816
Share premium, reserves and retained earnings	6,552	5,807
Non controlling interests	84	95
<b>Total equity</b>	<b>7,452</b>	<b>6,718</b>
<b>Total equity and liabilities</b>	<b>81,521</b>	<b>81,460</b>

**CONSOLIDATED INCOME STATEMENT**

	In € million	
	1 Jan - 30 Jun 2023	1 Jan - 30 Jun 2022
Net interest income	1,043	667
Net banking fee and commission income	222	197
Income from non banking services	48	49
Net trading income/(loss)	(22)	626
Gains less losses from investment securities	55	(21)
Other income/(expenses)	96	291
<i>of which gain on investment in Hellenic Bank (associate)</i>	<i>111</i>	<i>-</i>
<i>of which gain on project "Triangle"</i>	<i>-</i>	<i>325</i>
<b>Operating income</b>	<b>1,442</b>	<b>1,809</b>
Operating expenses	(443)	(419)
<b>Profit from operations before impairments, provisions and restructuring costs</b>	<b>999</b>	<b>1,390</b>
Impairment losses relating to loans and advances to customers	(164)	(120)
Other impairment losses and provisions	(33)	(32)
Restructuring costs	(13)	(61)
Share of results of associates and joint ventures	21	14
<b>Profit before tax</b>	<b>810</b>	<b>1,191</b>
Income tax	(110)	(250)
<b>Net profit from continuing operations</b>	<b>700</b>	<b>941</b>
Net loss from discontinued operations	(27)	(1)
<b>Net profit</b>	<b>673</b>	<b>940</b>
Net loss attributable to non controlling interests	(11)	(1)
<b>Net profit attributable to shareholders</b>	<b>684</b>	<b>941</b>

**Notes:**

- The comparative information in the consolidated income statement has been adjusted with the presentation of Eurobank Direktna a.d. (Serbia) disposal group as a discontinued operation.
- The Interim Financial Report for the six months ended 30 June 2023, including the Independent Auditor's report on Review of Condensed Interim Financial Information, will be published on 4 August 2023.